

Ma-Chis Lower Creek Indian Tribe Enterprise

### Comprehensive Turn Key Capabilities

Presented to:

Andrews Air Force Base, MD August 31, 2005



# Organization

Ma-Chis Lower Creek Indian Tribe Enterprise

**David Johnson** 

Director of Operations

Robert Richardson, NAI

Manager of Contracting

**South East Division** 

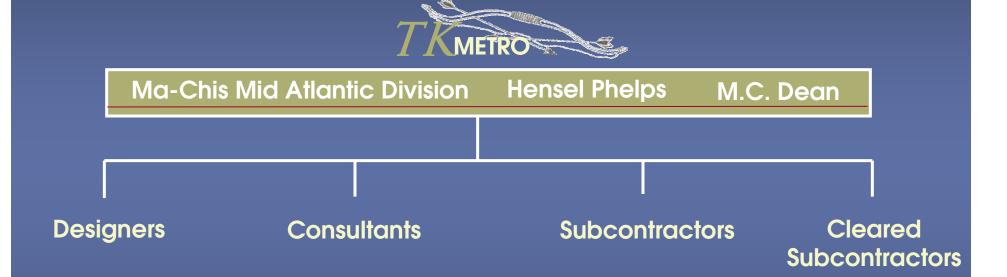
Ma-Chis Mid Atlantic Division
Terri Richardson

Mid Atlantic Manager





# Organization





### 8a Certified

TKMETRO is a certified 8a Tribal Corporation under 13-CFR 124.506(b)



#### The Partners

- **Ma-Chis Mid Atlantic** Clinton, MD
- Hensel Phelps Construction Co. Chantilly, VA



M.C. Dean, Inc. MCDE Dulles, VA





#### **Ma-Chis Mid Atlantic**

- Native American Owned & Operated
  - Eligible for Sole Source Contracts
  - Exempt from \$3 million threshold
- Services include:
  - Scheduling
  - Estimating
  - Construction Management
  - Electrical, Telecom & Security Systems
  - Preventative & Emergency Maintenance
- Proven Past Performance with Hensel Phelps and M.C. Dean, Inc.

# **Hensel Phelps**

- Founded 1937
- Annual Volume \$2 Billion
- > 9th Largest General Contractor
- > 13th Largest Design-Build Firm
- Privately Held & Employee Owned
- Salaried Staff of over 1,100
- 7 Offices Nationwide
- Self Perform Capabilities
- Eastern Division
  - \$596 M Annual Revenues
- 19 projects / \$1.47 Billion in Construction Value with M.C. Dean, Inc.



Pentagon Renovation \$1 Billion Design-Build



Presidential Helicopter Facility \$84 Million – Pax River NAS, MD



Steven F. Udvar Hazy Ctr. \$156 Million



# MCDEAN M.C. Dean, Inc.

- Founded in 1949
- Privately Held, Third-Generation
- Annual Volume in Excess of \$200M
- Engineering News Record #42 of Top 600 Specialty Contractors -2004
- More than 1,750 Employees
- > 15 Offices throughout the Mid-Atlantic, Southeast, and Europe
- Largest Merit-based Electrical Contractor in the Eastern U.S.
- > 19 projects / \$1.47 Billion in Construction Value with Hensel **Phelps**



**Pentagon RDF** \$22 Million



**AAFB Airfield Lighting Systems** \$3.5 Million



**TSA Command Center** \$7 Million



# **Design-Build Services**

- Estimating
- Scheduling
- Programming
- Value Management
- Design
- Project Management
- Preconstruction
- > Construction
- > Post Construction



### Relevant Project Experience



### New Construction



New Fire Station & Helipad Improvement Raven Rock Mountain Complex \$5 Million (Design-Build)



Presidential Helicopter
Support Facility
NAS Pax River, MD
\$84 Million (Design-Build)



Base Realignment & Closure (BRAC) Ft. Leonard Wood, MO \$174 Million





## Renovation

The Pentagon Renovation Arlington, VA \$625 Million Current (Design-Build) \$1 Billion Est. Completion

**Includes Wedges 2-5, Basement and National Military Command Center** 





Repair and Restoration of SSA Operations Building Woodlawn, Maryland \$134 Million



# Mission Critical Power



Pentagon Remote Delivery Facility \$96 Million (Design-Build)



U.S. Capitol Police Headquarters \$1 Million



Critical Power Upgrades, Andrews Air Force Base, Maryland \$2 Million



### **Command Control**



National Military Command Center The Pentagon, Arlington, VA \$165 million



Dept of Homeland Security
Operations Center





# **Network Systems**



**United States Mint ESS Upgrade \$6 Million** 



Lansdowne on the Potomac Lansdowne, Virginia \$2 Million



Baltimore Convention Center Baltimore, Maryland \$10 Million



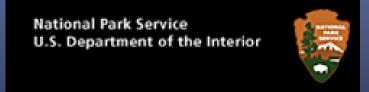
# Physical / Access Control



**Library of Congress \$7 Million** 



Pentagon Remote Delivery Facility \$96 Million (Design-Build)



Reconstruct Gatehouses \$2 Million



# Airfield Systems



Airfield Lighting Systems Andrews Air Force Base \$3.5 Million



Airfield Lighting Control Systems
Washington Dulles Int'l Airport
\$2.5 Million



Airfield Lighting Systems Baltimore Washington Int'l Airport Five Projects Totaling \$3 Million



## Infrastructure



Presidential Helicopter Support Facility NAS Pax River, MD \$84 Million (Design-Build)



Ft. Hood Aircraft Maintenance Facility \$26 Million



Pentagon Metro Entrance Facility \$36 Million

Dulles Heating and Cooling Washington Dulles Int'l Airport \$12.4 Million



### Industrial



Orbital Satellite
Manufacturing Facility
Dulles, VA
\$36 Million (Design-Build)



Blade Repair Manufacturing Facility, Tinker AFB \$33 Million (Design-Build)



Infineon Technologies Semiconductor Manufacturing Plant, Sandston, VA \$17 Million (Electrical Design-Assist)



### Residential



Bachelor Enlisted Quarters Yorktown, VA \$12 Million (Design-Build)



Hotel Sofitel Washington, D.C. \$4.2 Million



Market Common Clarendon Arlington, VA \$40 Million



## **Retail/Hospitality**

Andrews Air Force Base Commissary
Camp Pendleton Commissary
North Island Commissary & Exchange
Port Hueneme Commissary & NEX Mall
Twentynine Palms Commissary
Tinker Air Force Base Commissary
NAVSTATION – San Diego Commissary







# Operations & Maintenance



Fannie Mae Corporation \$8 Million



Pentagon Critical Power Systems

Maintenance

Arlington, VA

\$500,000/year

Citywide Traffic Signal and Streetlight Maintenance Washington, D.C. \$38 Million



### Contracting With TKMETRO

- We'll work with you to refine Statement of Needs
- Assist in defining the program
- Develop unsolicited turn-key designbuild proposals
- Sole source award under 13-CFR 124.506(b)



### Contracting With TKMETRO

#### **Contracting Methods**

- Firm Fixed Price
- Guaranteed Maximum
  Price
- Cost Plus Fixed Fee
- IDIQ Term Contract

#### Financing Options

- Traditional progress payments
- Payment upon completion
- Long term lease
- Unsecured lease



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#### **Questions**